**Technical Director**

**COMPANY PROFILE**

Team Holdings Inc., dba Vario Productions (aka Vario), is an industry leading event production company based in San DIego, specializing in Corporate Events, Meetings, Galas, General Sessions, and Social events. We produce close to 250 events per year, and our clients have taken us throughout the United States, as well as internationally. Our vast array of services includes event management, lighting, A/V, and large-scale production.

We are looking to hire an energetic and experienced Technical Director/AV Production Manager to manage the technical operations of our event productions, including lighting, video, sound, electrical, set design, labor, rigging and construction for all current and prospective clients. This position will also manage production teams and run the event from concept to implementation, live show to load out. This individual should thrive under pressure, enjoy travel, and have a passion for technical event production and logistics.

**CANDIDATE PROFILE**

**Education and Experience**

**Must-Have Requirements:**

* 2-year degree from an accredited university in Business Administration, Marketing, Hotel and Restaurant Management, or related major; 2 years experience in a related professional area.

**OR**

* 4-year bachelor's degree in Business Administration, Marketing, Hotel and Restaurant Management, or related major; 2 years experience in a related professional area.

**AND**

* 5+ years (prior to March 2020) of AV Production Manager / Technical Director experience in a client-facing role, proven experience managing budgets, sub vendors, union/non-union labor, and production-specific elements.
* Ability to travel as needed for events up to two times per month.
* Attention to detail when creating production schedules, onsite schedules, security, dock, labor call sheets, partner collaboration, and overall planning tools for technical production.
* Strong communication skills, excellent organization and time-management, thoroughness, and the ability to handle multiple priorities including multiple simultaneous projects of varying sizes and scope.
* Intermediate computer skills a must (including G Suite, Microsoft Office, Windows/Mac, Adobe Premiere).
* Vectorworks/CAD diagram design (VectorWorks 2019 or later preferred).
* Flexible attitude with evening and weekend availability.
* Excellent client services skills with the ability to adapt to program changes while keeping composure.
* Strong experience with event pre-production and understanding of live and remote(virtual) speaker presentations, slide decks, video playback, product demonstrations, virtual and live Q&A, live streaming, and event coordination.
* Ability to set proper expectations for clients and having the ability to adapt to program changes while keeping composure.
* Knowledge and expert hands-on skill with creating Show Flow and Run Of Show documents.
* Basic understanding of technician positions for a corporate event and how each role is utilized.
* Working knowledge of 3-phase electrical systems and portable power.

**Preferred-Have Requirements:**

* 4-year college degree.
* 8+ years of Technical Director/Production Manager experience in a client-facing role
* Event sales experience.
* 3D Rendering knowledge in Vectorworks
* ETCP Certified Rigger
* ETCP Certified Portable Power Distribution Technician

**CORE WORK ACTIVITIES**

* Act as a key contributor to steward a show’s creative vision from beginning to end and act as quality assurance on show graphics, music, audio, and all show media elements in conjunction with the creative team, prior to the show going live.
* Act in an advisory or consultant role to the Sales team in the pitch, proposal creation, and brainstorming phases of the sales process.
* Communicate and escalate issues to relevant project leads (Project Manager, Sales Manager)
* Coordinate with sub rental vendors as well as internal Asset Control to properly fulfill the event’s equipment order.
* Advise on set design and staging during sales and product ideation stages.
* Advise on lighting and creative vision of lighting elements in collaborating with a lighting director
* Build, coordinate, and manage positive relationships with very senior-level clients, internal teams, venues, and vendors.
* Create 2D and 3D diagrams, rigging plots and diagrams for submittal including load calculations, fixture counts, etc.

**COMPENSATION**

This is a full-time, salaried position at $63,000 - $80,000/year annualized, commensurate with experience + company benefits package:

* 401k with company match
* Medical, Dental, Vision, Life Insurance
* Performance based bonuses
* PTO and Holidays
* Paid Educational and Certificate Training